

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 02318 011307Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
-----011308Z 021969 /43

R 011146Z JUN 77  
FM AMEMBASSY STOCKHOLM  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 0728

UNCLAS STOCKHOLM 2318

E.O. 11652: N/A  
TAGS: BEXP, SW  
SUBJ: ADS REQUEST: TELETYPEWRITER COMMUNICATIONS SPECIALISTS,  
BERKELEY HIGHTS, N.J.

1. THE FOLLOWING FIRMS ARE CONSIDERING THIS OFFER AND WOULD LIKE  
TO HEAR FROM TELETYPEWRITER COMMUNICATIONS SPECIALISTS DIRECTLY:

GYLLING TELETRANSIC AB  
PEPPARVAGEN 27  
S-123 05 FARSTA, SWEDEN  
CONTACT: MR. ULF THORMAN, MARKETING MANAGER  
TELEPHONE: 08/93 01 20  
TELEX: 17175 CABLE: TELEGYLLING

2. THIS FIRM WAS ESTABLISHED IN 1975 WHEN IT TOOK OVER THE  
MARKETING OF ELECTRO-MECHANICAL EQUIPMENT AND DEVICES OF AN  
AFFILIATED FIRM, GYLLING TELEDATA AB. BOTH FIRMS BELONG TO THE  
GYLLING GROUP, WHICH IS FINANCIALLY SOUND AND HAS A GOOD  
REPUTATION. HIGHLY RECOMMENDED TRADE CONTACT.

3. DETRAFERM AB  
RENTIERNAS GATA 25  
S-116 31 STOCKHOLM, SWEDEN  
CONTACT: MR. PETER KINGDON, MANAGING DIRECTOR  
TELEPHONE: 08/41 90 72

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TELEX: BRITCOM S

4. THIS SMALL FIRM WAS ESTABLISHED IN 1970. IT HAS FIVE  
EMPLOYEES (2 SALESMEN). ITS ANNUAL TURNOVER IS APPROXIMATELY  
SKR 1.5 MILLION. THE FIRM IS AN IMPORTER/AGENT/EXPORTER OF  
TELEPRINTERS AND MAGNETIC TAPE EQUIPMENT. SALES AREAS: SWEDEN,  
EFTA AND EC COUNTRIES.

5. MR. KINGDON THINKS THAT MODELS 14-33 ARE TOO OLD-FASHIONED  
FOR THE SWEDISH MARKET. MODELS 35 AND 40 MAY BE OF INTEREST  
ALTHOUGH THEY ARE CONSIDERED FAIRLY EXPENSIVE AND TOO HIGHLY  
MECHANIZED.

APPROVING OFFICER: ECON:CA:TRUMME.  
PERRY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 01-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STOCKH02318  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Format:** TEL  
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**Handling Restrictions:** n/a  
**Image Path:**  
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**Litigation History:**  
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**Message ID:** bbd20773-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
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**Review Content Flags:**  
**Review Date:** 13-Oct-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1997261  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST: TELETYPEWRITER COMMUNICATIONS SPECIALISTS, BERKELEY HIGHTS, N.J.  
**TAGS:** BEXP, SW  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/bbd20773-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009